

Junior Livestock Sale Committee

Meeting Minutes

(JLSC)

03 May 2021

Call to Order:

Heather Alexander called the meeting to order at 1833 (6:33) hours, 03 May 2021, a quorum was present.

In attendance was; Heather Alexander, Jarrod Edwards, Mark Wade, Leah Churches, Josie Bailey, Mary Louise Wood, Cassidy Newkirk, Rod Rogers, Myron Hales and Arvin Martinez was not in attendance.

Correspondence:

Nothing significant to report (NSTR)

Approval of Secretary Minutes:

Minutes from March and April were reviewed and no corrections were noted.

Financial Report:

Ms. Bailey presented the financial report of; \$20,969.41 currently in checking and \$19,888.66 in savings as of 03 May 2021. Motioned moved to be audited by Mr. Hales and seconded by Cassidy Newkirk.

Old Business:

1. Qualified Sale Progress: Mr. Rogers noted that 2/3rd of the Wyoming Counties have been contacted and a few counties in Colorado have responded, more to follow.
2. Business After: Mr. Hales reported that he has not received a response back via phone and or email and will follow up tomorrow (04 May 2021) with an in-person visit.
3. Albany County Fair Photographer: Ms. Bailey has not received a RFP back from the county as of 03 May 2021.
4. Survey: Approximately 250 surveys were mailed out, have received 63 responses. Below are the stats that the JLSC has received thus far:
 - a. "What time do you prefer the JLS."
 - i. 1:00 = 53.2%
 - ii. 3:00 = 7.8%

Junior Livestock Sale Committee Meeting Minutes (JLSC)

- iii. 5:00 = 35.1%
 - iv. No Preference = 3.9%
 - b. "Length of the Sale"
 - i. Too Long = 25%
 - ii. Too Short = 0%
 - iii. Just Right = 75 %
 - c. "How do you Prefer to register"
 - i. Early on line = 39.7%
 - ii. Early in Person = 15.4%
 - iii. At Sale in Person = 44.9%
 - d. Rate the Add On Program =
 - i. 1 (Poor), 10 (Great)

| | | | |
|----------|-----------|---------|----------|
| 1) 12.8% | 2) 2.6% | 3) 5.1% | 4) 9% |
| 5) 9% | 6) 2.6% | 7) 9% | 8) 14.1% |
| 9) 7.7 % | 10) 37.2% | | |
 - e. How do you prefer the communication about the sale?
 - i. Email = 62%
 - ii. Mail = 31.6%
 - iii. Social Media = 6.3%
5. Sale Day Meal:
- a. Several meal options were available, the JLSC voted on a Beef Brisket meal with trimmings at \$16/plate.
 - i. 2019 there were 294 bidder numbers and 2020 there were 107 bidder numbers. Mr. Edwards motioned that 600 meals be purchased for \$9600 to serve for the Sale Day Meal. To obtain a meal ticket one must have a bidder number.
 - ii. Any leftover food will be donated to the Soup Kitchen, this was seconded by Mr. Hales.
 - iii. It was also suggested that it will be necessary to have 4H club members assist in serving the meal.
6. Dress Code: NSTR
7. Byers Plaques: The gifts, magnets, flyers and new surveys will be sent out NLT 15 May 2021.

Junior Livestock Sale Committee Meeting Minutes (JLSC)

8. Band/Live Music: NSTR
9. Meeting was adjourned 1936 hrs. (7:36 PM) next meeting is scheduled for 07 June 2021 at 1830 (6:30 pm).

Rod Rogers
JLSC Secretary